



FOR IMMEDIATE RELEASE

Hauff-Technik and American Polywater Corporation introduce mechanical sealant line in the U.S.

(Stillwater, Minn. January 14, 2020)—Polywater, a leading specialty chemical manufacturer for the electrical and telecommunications industries based in Stillwater, Minn. and Hauff-Technik GmbH & Co. KG, based in Hermaringen, Germany have joined forces. The companies will collaborate to introduce a line of sealing systems to the U.S. market. The product line of mechanical seals and infrastructure entrances will benefit a broad range of industry sectors. Polywater’s leadership anticipates the sealing system will offer a level of total support to its U.S. customers and states that the products are adaptable, high quality, and innovative.

Polywater’s president Erik Freyser explains that the sealing system, combined with chemical sealants, offers significant solutions for infrastructure and daily living. “Our partner, Hauff-Technik, designs state-of-the-art solutions that guarantee absolute tightness, economic efficiency, user friendliness, and durability in all types of construction,” said Freyser. “Polywater’s keen understanding of customers’ needs led to this partnership with Hauff-Technik, both extending our position in the industry and aligning with our strengths in understanding and adapting to the evolving needs of our customers.”

These sealing systems are designed for use in both new construction and existing infrastructure ranging from data centers, water treatment facilities, substations, multi-storied office complexes, and other infrastructure construction projects. U.S. national building standards are trending towards more tightly sealed construction for energy efficiency. Based on customer feedback, the Polywater | Hauff-Technik seals are adaptable and built to accommodate future demand for electrical and communication cables. Another example of innovation that the seals offer is the PGKD modular seal’s visual indicator, which signals yellow when the seal has been properly installed. This unique indicator provides the field with immediate confirmation that the seal is tight.

The entire line of Polywater | Hauff-Technik sealants will protect against water, gas and rodent migration. The seals harden communities’ critical underground systems as they face harsher storms, more flooding, and greater variation in air temperature. “Resembling a chain, the performance of a network is always determined by its weakest link. If just one seemingly small or insignificant component fails under specific

-more-

circumstances such as ingress of moisture, this can affect the whole system and even lead to total failure,” according to Hauff-Technik CEO, Dr. Michael Seibold. “The sealing products provide exceptional performance in challenging and unpredictable conditions.”

“This partnership provides secure and organized solutions for structural entrances, cables, and pipes. Planning for future upgrades is seamless because of the multiple choices of covers and seals,” said Tom Fredericks, vice president and general manager of Polywater’s Electrical Division.

For more information visit <https://polywater-haufftechnik.com/>.

For background on mechanical seals, visit [Polywater | Hauff Technik video](#)

###

About American Polywater

Helping realize a better-connected world. Polywater helps companies in the electrical and communications industries find better ways to overcome specific, field-based infrastructure challenges. For more information visit polywater.com.

About Hauff-Technik

Always. Reliable. Tight.

Hauff-Technik is among Europe's leading manufacturers of cable, pipe and line entries. We are a full-service provider of completely reliable sealing systems and find the best possible solution for every requirement. Including yours. For more information visit hauff-technik.de/en/.

Media Contacts:

Robin Francis

Director, external relations
Polywater
robin.francis@polywater.com
651-275-2814

Marsha Pitts-Phillips

MRPP & Associates Communications, LLC
marsha@mrppcomms.com
612-408-7828

Claudia Braith

Unternehmensentwicklung & -kommunikation
Shared Service Center
Teamleitung
claudia.braith@hauff-technik.de
+49 (7322) 1333-113